



Report to Council

To: Mayor and Council Members
From: Jesse Lambe, Fire Chief
Date: May 20, 2026
Subject: Self Contained Breathing Apparatus Tender Results RFT-04-26

Recommendation:

That Council approve the purchase of Self Contained Breathing Apparatus RFT-04-26 for the North Kawartha Emergency Services as tendered from PPE Solutions in Tender document #1. PPE Solutions tender document #1 met all the required specifications as outlined in the tender as well as provides the North Kawartha Fire Department with the modernized C5 Vision facepiece as described in the analysis.

Background:

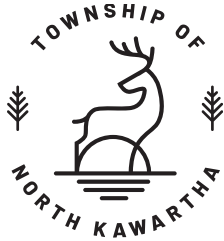
During the 2026 budget process, Council approved the purchase of new Self Contained Breathing Apparatus. A tender package was advertised on the Township website and social media. Manufactures were made aware that the North Kawartha Emergency Services were looking for bids on Self Contained Breathing Apparatus, tender RFT-04-26

Four Bids were submitted:

- AJ Stone \$425,312.79
- Darch Fire INC \$521,540.20
- PPE Solutions #1 \$391,977.75
- PPE Solutions #2 \$384,449.73

Analysis:

In reviewing the tender's, PPE Solutions submitted the two lowest bids. Having reviewed their submissions, they met all the required specifications stated on the tender specification documents with a delivery date by December 31st ,2026. The difference in



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the two tenders submitted are the facepieces, Tender #1 specifications for the facepiece is the Vision C5, the C5 Vision facepiece head net is designed to allow users to be able to use the facepiece comfortably with long hair. The C5 facepiece also has features like, Buddy lights on the inside of the mask, better visibility for situational awareness and a regulator design to make it easier to breathe while wearing as it utilizes the E-Z Flo regulator. The C5 facepiece simplifies cleaning procedures as it has a removable head harness and modular components. Overall, the C5 is the modernized facepiece that enables future upgradeability. Tender #2 specifications for the facepiece are the AV-3000, this facepiece is a proven durable facepiece that is reliable there are some disadvantages to the AV-3000 in comparison to the C5 Vision. The AV-3000 facepiece is a narrower field of view, utilizes the older regulator design which is stricter breathing in comparison to the C5 Vision, the AV-3000 does not have heads up display and buddy lights and although the AV-3000 mask is still available the future of Scott is shifting to the modernized C5 Vision and are recommending current users with the AV-3000 facepiece start planning for upgrades to the C5 Vision as the C5 Vision facepiece is to supersede the AV-3000 overtime.

Financial Implications:

During the 2026 Budget deliberations, Council approved the amount of \$491,000 for the purchase of new Self Contained Breathing Apparatus for the Fire Department.

Strategic and/or Other Plans:

1. Maintain policies and processes that enable effective governance
2. Provide effective, clear transparent Township communication

Consultant(s) Sourced:

In consultation with Alana Solman, Chief Administrative Officer. Judy Everett, Treasurer, Jason Post, Deputy Chief Administrative Officer.

Attachment:

NA